



BEVERAGE • CHEESE • CULTURED • FROZEN

# Dairy

Innovative Ideas for Dairy Processors

## FOODS

Featuring  
**DairyField**  
 REPORTS

# 2011

## INTEGRATED MEDIA PLANNER

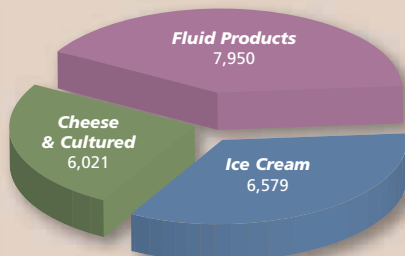


### New in 2011!

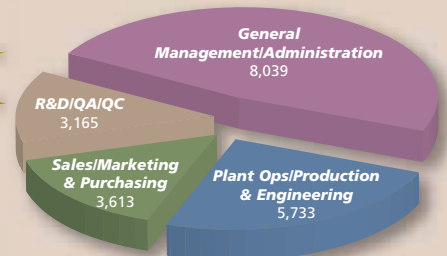
- More than 30 new editorial topics and features
- IDFA's Clay Detlefsen on Sustainability
- Dairy Plant Innovations eNewsletter
- New webinars and online options

### CIRCULATION ACROSS THE ENTIRE DAIRY MARKET

#### BUSINESS & INDUSTRY



#### CLASSIFICATION BY TITLE



WWW.DAIRYFOODS.COM

(\*December 2010 BPA Statement)

Providing **Innovative Ideas for Dairy Processors** is possible because of the editorial staff and expert contributing columnists. *Dairy Foods'* editorial team has more than 275 years combined experience within the dairy industry.

## Editorial Staff



### Jim Carper

Jim Carper, chief editor of *Dairy Foods/Dairy Field Reports*, is a business journalist with more than 20 years experience. His credentials include founding a magazine for food and beverage executives and editing many others in the hospitality, retail and construction industries. He also has reported on the grocery industry and in-store marketing activities of major food companies. Carper has reported from Europe, Asia and Australia. His work has been honored by the American Business Press, the American Society of Business Press Editors and the Chicago Headline Club. Ph: 847/405-4009, carperj@dairyfoods.com



### Marina Mayer

Marina Mayer, the new executive editor of *Dairy Foods*, shares the tasks of writing, editing, coordinating print production and managing Web content. In her expanded role, look for her additional cover stories and *Dairy Field Reports* coverage. Marina is a graduate of Indiana University with a

bachelor's degree in journalism.

Ph: 847/405-4008, mayerm@bnpmedia.com



### Donna Berry

Product Development Editor Donna Berry applies her food science expertise in each month's Ingredient Technology and New Products and Marketing sections. Berry joined the *Dairy Foods* staff more than 15 years ago after working in product development at Kraft Foods Inc. She is also one of the most sought-after speakers in the industry.

Ph: 312/656-6453, donnaberry@dairy-food.com



### Cathy Sivak

Cathy Sivak is the field editor of *Dairy Foods*. With an award-winning journalism background and longstanding dairy industry connections, Sivak brings a dynamic perspective to her dairy business writing. Sivak is a past editor of

*Dairy Field* and sister publication *PLBuyer*, and is an established dairy, food and retail industry journalist and consultant.

Ph: 262/859-9514, csivak@att.net

## Expert Contributing Columnists



**Clay Detlefsen** • A 20-year veteran of the International Dairy Foods Association, Clay Detlefsen, vice president of regulatory affairs and counsel, writes the all-new "Spotlight on Sustainability" column.

In addition to his knowledge of sustainability, he has experience in bioterrorism, food defense and food safety.



**Sharon Gerdes** • Sharon Gerdes is a food industry consultant who has become *Dairy Foods'* famous "Dairy Detective" columnist.

She works with the U.S. Manufacturing & Ingredient Marketing program at the U.S. Dairy Export Council to promote the use of dairy ingredients in food and beverage formulations.



**Greg Miller** • Greg Miller, Ph.D., is president of the Dairy Research Institute. He previously held a nutrition-related research science position at Kraft Foods Inc. Miller authors articles on nutrition for *Dairy Foods*.



**Henry Randolph** • "Quality on the Line" by Henry Randolph, Ph.D., offers dairy processors perspective on operations and quality issues. For more than 40 years, in academic pursuit and as president of Randolph Associates Inc., he has helped dairy companies find technical and quality solutions.



**Michael Richmond** • "Packaging Points" by Mike Richmond, Ph.D., explores the importance of packaging for dairy processors.

Richmond is a strategic business and technical leader with 25 years experience in food packaging. He worked for Kraft Foods Inc., and taught at Michigan State University.



**Allen Sayler** • "Sayler on Safety" is Allen Sayler reporting on dairy production, processing, food safety, quality assurance and more. As vice president of food safety, technology and regulatory solutions at Randolph Associates Inc., Sayler's dairy career spans

30 years of extensive experience working on international dairy standards and dairy trade issues.



**Tom Suber** • "Global Insights" by Tom Suber provides perspectives on the key role U.S. exporters play within the global dairy markets. As president of the U.S. Dairy Export Council, Suber has led the organization since its inception by Dairy Management Inc., in 1995, directing the creation and implementation of programs to build export markets for U.S. dairy products.



**Bruce Tharp & Steve Young** • "Tharp & Young On Ice Cream" is authored by two world-renowned ice cream technology experts, Bruce Tharp and Steve Young, representing more than 85 years of combined industrial experience. Bruce Tharp, Ph.D., is president of Tharp's Food

Technology. Steve Young, Ph.D., is principal of Steven Young Worldwide.



**Phillip Tong** • "Culturally Speaking" is written by Phillip Tong, professor of dairy science and director of the Dairy Products Technology Center at California Polytechnic State University.

He currently serves as past president and board member of the American Dairy Science Association, board member of the Federation of Animal Science Societies and member of the International Dairy Federation Standing Committee on Dairy Science and Technology.



**Don Wilson** • "Beyond the Filler" by Don Wilson looks at dairy distribution and logistics issues. Wilson is the managing principal of the Wilson Group and the Dairy Distribution Conference.



**On our Cover:** Photos each month reflect the wholesome, simplistic beauty of dairy foods.

# Dairy

## FOODS

Our 112th Year

### EDITORIAL MISSION

While the North American dairy industry undergoes tremendous change, *Dairy Foods*, featuring *Dairy Field Reports*, represents the single source of relevant, independent, quality editorial content specific to the dairy foods business.

Readers are the administrative, marketing, R&D and operations professionals of North America's processors of milk and beverages, cheese, frozen desserts, butter and cultured products. *Dairy Foods* tells the stories of their industry, while providing them with the information necessary for business success. This is accomplished by analyzing and reporting on technologies, trends and issues with articles that are presented in a colorful, dynamic fashion. In-depth special features, lively columns and expert technical articles come together in a package that is second to none in providing innovative ideas to dairy processors.

## Features

### News & Trends

#### Newsline and Washington Watch

Newsline provides the most pertinent angles on the current news in business, policy and research related to the dairy industry. Washington Watch offers an objective perspective on current dairy-related news from the capital.

#### Inside the News

*Dairy Foods* offers a deeper, more analytical take on the news stories that most impact the industry.

#### People, Places and Events

Find them in print and online.

### New Products and Marketing

#### New Product Review

This monthly feature spotlights the most significant new dairy-based and dairy-produced product entries. Each month there is a section focused on a specific product category, as well as an international focus.

#### Dairy Market Trends

This regular feature includes recent national sales data and expert analysis from the *Dairy Foods* staff. Plus, it includes the latest and greatest on products and trends in all dairy foods categories and commodity reports.

### Ingredient Technology

#### Ingredient Features

Product Development Editor Donna Berry investigates topical ingredient technologies and food science, providing readers with formulation suggestions and tips. This includes information on health and wellness ingredient trends.

#### Lab Talk

This column provides perspectives on ingredients and technologies that are influencing the development of innovative dairy foods.

#### Product Development Columnists

*Dairy Foods'* extended editorial team includes well-known industry professionals offering their own insights.

#### Wellness Watch

This column addresses product development and marketing strategies for targeting groups of consumers with specific health and nutritional concerns.

With decades of editorial expertise and concisely written content for all disciplines within the dairy market, *Dairy Foods* provides marketers with the ultimate advertising vehicle.

## Departments

Like familiar faces, *Dairy Foods'* departments are there to greet readers in each issue. They include editorials from staff and industry insiders, people news, an industry calendar, supplier news and supplier services sections.

## DairyField

REPORTS

### Processor Profiles

A top-to-bottom look at the industry's major players, including interviews with key executives and product lineups.

### Plant Close-Ups

Manufacturing facilities are covered inside-out, the best in dairy operations.

### Plant and Packaging Columnists

The lineup includes favorites Henry Randolph, Don Wilson and Michael Richmond.

### Equipment Updates and Showcases

The latest equipment technology, includes features and product highlights.

### Global Insights

Tom Suber provides quarterly perspectives on the key role U.S. exporters play within the global dairy markets.

### Sayler on Safety

Allen Sayler reports on dairy production, processing, food safety, quality assurance and more.

### Spotlight on Sustainability

Clay Detlefsen offers insight on sustainability throughout the year.

Ad Close/ Materials Due	January	February	March	April	May
	Dec 8/Dec 14	Jan 13/Jan 19	Feb 11/Feb 16	Mar 11/Mar 18	Apr 13/Apr 19
Cover Stories & Features	Supplier Capabilities Spotlights	Milk & Beverage Outlook Plus School Milk	Annual Ice Cream Outlook	Cultured Products Trends Food Safety/QA Report	Functional & Sustainable Ingredient Forecast
	Profiles of Leading Dairy Suppliers are Showcased	IDFA Ice Cream Technology Conference	Cheese Trends & WCMA Preview	Food Safety On-Floor Issue	Non-Dairy Beverages & IFT Show Preview
New Product Review	Yogurt	Cheese	Milk	Ice Cream	Tea
				Webinar: International Dairy Trends	
Market Trends & Analysis	Ice Cream	Milk	Yogurt	Cheese	Cultured
Ingredient Technologies	Fiber Q&A	Nuts & Inclusions	Tea & Coffee	Texturants Q&A	Flavors
R&D Columnists	<i>Dairy Detective:</i> High-Protein Yogurt	<i>Tharp &amp; Young:</i> Novelty Production <i>Culturally Speaking:</i> Simplifying Product Labels	<i>Dairy Detective:</i> New Uses for Whey Permeate <i>Dairy &amp; Nutrition:</i> Probiotics	<i>Tharp &amp; Young:</i> Sherbet/Water Ice/Sorbet	<i>Tharp &amp; Young:</i> Colors <i>Culturally Speaking:</i> Cultured Products & School Lunch
Health & Wellness	<i>Wellness Watch:</i> Satiety & Weight Management	Omega 3's & Fatty Acids Q&A	Superfruits	<i>Wellness Watch:</i> Sweeteners	<i>Health &amp; Wellness:</i> Formulating for Kids
Dairy Product Innovations E-Newsletter	Cocoa	Coffee	Savory	Alternative Sweeteners	Fiber
<b>DairyField</b> REPORTS	<b>DairyField</b> REPORTS	<b>DairyField</b> REPORTS	<b>DairyField</b> REPORTS	<b>DairyField</b> REPORTS	<b>DairyField</b> REPORTS
Corporate Profiles & Plant Visits	Milk	Ice Cream	Cheese	Juice & Tea	Novelties
Processing & Plant Operations	<i>Sayler on Safety:</i> Supplier Evaluation X-ray Detection & Checkweighing Q&A	<i>Beyond the Filler:</i> Greener Logistics	<i>Quality on the Line:</i> Environmental Sampling & Testing	<i>Sayler on Safety:</i> Functional Plant HACCP Pumps & Valves	<i>Beyond the Filler:</i> Third Party Logistics Alternatives
Packaging Technologies	Secondary Packaging Systems	<i>Packaging Points:</i> Sustainability	Containers	<i>Packaging Points:</i> Safety & Security	Labeling Q&A
New Product Showcases	Cheesemaking Equipment	Heat Exchangers & Homogenizers	Mixers & Blenders	Fillers	Caps & Closures
Industry Insights	<i>Spotlight on Sustainability:</i> Energy Recycling	Sanitation Supplies	Opportunities for Exports	<i>Spotlight on Sustainability:</i> Total Plant Assessment	Maintenance Equipment
Dairy Plant Innovations E-Newsletter	Filtration	Conveyors & Palletizers	Cheesemaking Equipment	Heat Exchangers & Homogenizers	Mixers & Blenders
Bonus Items & Show Distribution	FREE Supplier Capabilities Spotlight Profile, Equivalent Space for 1/2 page or larger ads	 IDFA Ice Cream Technology Conference	 Wisconsin Cheese Makers Association FREE 1/4 page Booth Preview	 Food Safety & Security Summit	Dairy-Deli-Bakery Conference IFT Show Issue FREE 1/4 page Booth Preview

In 2011, every Dairy Foods print issue will have a corresponding Digital Edition.

June	July	August	September	October	November	December		
May 11/May 17	June 9/16	July 13/July 20	Aug 12/Aug 17	Sept 13/Sept 19	Oct 13/Oct 19	Nov 11/Nov 15		
Annual Packaging Outlook Organic & Natural Dairy	<b>Dairy Foods' Annual Buyers Guide &amp; Sourcebook</b>	dairy <b>100</b>	Frozen Dessert Innovations	Annual Cheese Outlook	<b>STATE OF THE INDUSTRY REPORT</b>  <b>CATEGORY -BY- CATEGORY REVIEW</b>  • MILK • ICE CREAM & FROZEN DESSERTS • CHEESE • YOGURT & CULTURED PRODUCTS • BUTTER • JUICE, TEA, SPORTS/ ENERGY DRINKS, WATER & SOY • INGREDIENT REPORT	<b>PROCESSOR OF THE YEAR</b>		
Int'l Dairy Show Preview		Int'l Dairy Show On-Floor Issue	Pack Expo Preview	Process Expo Preview			Juices/Teas/Drinks/ Water	
Webinar: Food Safety		Int'l Whey Conference Preview	Webinar: Functional Ingredients in Dairy	Ice Cream			Cheese	
Novelties		Cultured	Coffee Drinks	Teas & Drinks			Frozen Dessert Concepts	
Juice		Ice Cream	Frozen Desserts	Chocolate & Cocoa Update			<i>Culturally Speaking:</i> Controlling Texture in Fermented Milk Products	
Cultures, Enzymes & Acidulants		Lab Testing	Colors Q&A	<i>Dairy Detective:</i> Dairy-Based Snacks			Vitamins & Minerals	
<i>Dairy &amp; Nutrition:</i> Dairy & the American Diet		<i>Dairy Detective:</i> Dairy Protein & Breakfast	<i>Culturally Speaking:</i> Fermented Cream  <i>Tharp &amp; Young:</i> Frozen Desserts & Wellness	<i>Wellness Watch:</i> Immunity			Fruit	
<i>Wellness Watch:</i> Anti-Aging		Prebiotic Fiber	Probiotics	Holiday Themes				
Tea		Omega 3's	Probiotics	Satiety			Vitamins and Minerals	
<b>DairyField</b> REPORTS		<b>DairyField</b> REPORTS	<b>DairyField</b> REPORTS	<b>DairyField</b> REPORTS			<b>DairyField</b> REPORTS	<b>DairyField</b> REPORTS
Yogurt/Cultured	<b>FREE Enhanced Identity Package</b>	<b>Plant of the Year</b>	Cheese	Ice Cream	<b>PLUS Exporter of the Year</b>  <b>Global Dairy Report</b>  <b>International Whey Conference Highlights</b>	<b>Processor of the Year</b>		
<i>Quality on the Line:</i> Controlling Listeria		<i>Beyond the Filler:</i> Logistics & Distribution Technology	<i>Saylor on Safety:</i> Safe, Quality Innovations  Conveyors & Palletizers Q&A	<i>Quality on the Line:</i> Q&A Tests in 2011		<i>Saylor on Safety:</i> Bulking Up Safety, Quality, & Training		
Sustainable Packaging		Flexible Packaging	<i>Packaging Points:</i> Private Brand Growth	Rigid Packaging		Blow Molding Q&A		
Filtration		Labeling	Pumps & Valves  <b>IDFA's Dairy Facts</b>	Warehouse Automation		Packaging		
Trends in Overseas Demand		<i>Spotlight on Sustainability:</i> Dairy Engineering	Strategic Challenges for Exporters	Energy Management		<i>Spotlight on Sustainability:</i> Create Value: Reduce Carbon Footprint		
Fillers		Caps & Closures	Filtration	Containers		Pumps & Valves	Food Safety	Warehouse Automation
<b>INTERNATIONAL DAIRY SHOW</b> Int'l Dairy Show Pre-Show Issue FREE Product E-blast.		Int'l Dairy Show Issue FREE 1/4 page Booth Preview <b>DAIRY SHOW</b>	<b>PACK EXPO</b> Pack Expo Show Issue FREE 1/4 page Booth Preview	<b>PROCESS EXPO</b> Process Expo Show Issue FREE 1/4 page Booth Preview	Category Sponsorships Available	Exclusive Sponsorships Available		

Receive a FREE ad within the Digital Edition for the month that you run your ad.

[www.dairyfoods.com](http://www.dairyfoods.com)

Boost all aspects of your marketing campaign, creating a synergized message within the mediums you choose. Whether your goal is lead generation, brand awareness or educating your market, *Dairy Foods'* integrated media creates a dominant marketing campaign.

**Banner Ads** 468 x 60 pixels  
Premier positioning helps increase awareness of your company. Display includes hotlink at the top of the homepage in rotation schedule.

**DFTv**  
Demonstrate your product in use with video, placed on the homepage for one month then archived for an entire year.

**Tile Ads** 125 x 125 pixels  
Square-shaped ads appear on the homepage location in rotation schedule.

**Mini Skyscraper Ads** 120 x 240 pixels  
A perfect mid-sized ad is placed within rotation schedule.

**Skyscraper Ads** 120 x 600 pixels  
Get extra attention for your products and services with skyscraper ads featured on the homepage in rotation schedule. Great for a larger/longer message, to show a product photo, brochure and more.



## Webinars

Generate Leads While Educating Industry Decision Makers

You can't meet face-to-face with every dairy processor, but you can interact with each of them during a Webinar. Build brand awareness, become a leader and generate top notch sales leads! You choose the content and speakers, and we'll market and execute your event. Schedule your customized Webinar program today!

*Dairy Foods* offers you a variety of Webinar opportunities. Sponsor your very own webinar or sponsor one of *Dairy Foods'* NEW product segment focused Webinars throughout the year. Please contact your sales rep for a quote.

*\*Publishers Data, June 2010*

## Digital Edition Sponsorship

The *Dairy Foods* Digital Edition is distributed to more than 11,700\* subscribers and posted online to provide additional reach to your customers and prospects. Sponsorship benefits:

- Receive a full-page ad adjacent to the front cover — exclusive brand exposure.
- Your logo appears at the top of every page
- All links and logos are hyperlinked to your Website.

Contact your sales rep for a quote.

### BPA-Audited Website Traffic

Traffic on [dairyfoods.com](http://dairyfoods.com) is independently filtered, audited and reported by BPA Worldwide. The Nielsen Online system and BPA tool, Site-Census, is in conformance with the Interactive Advertising Bureau (IAB) guidelines that were released in February 2009. *Dairy Foods* provides a convenient, reliable online system that media decision makers can log on and get near real time detailed and accurate Web traffic reports.



# eNewsletters

**Dairy Product Innovations** delivers the latest on trends, new products and the ingredients, equipment and services used to make them. The content provides readers what they need to stay successful in the marketplace. In doing so, advertisers have an effective vehicle to reach thousands of dairy professionals via a highly credible information source.

**Dairy Plant Innovations** delivers an in-depth, behind-the-scenes look at today's leading processors and the technologies they use. The monthly board room and plant visits are showcased, plus photos and the latest industry videos are included in each edition.

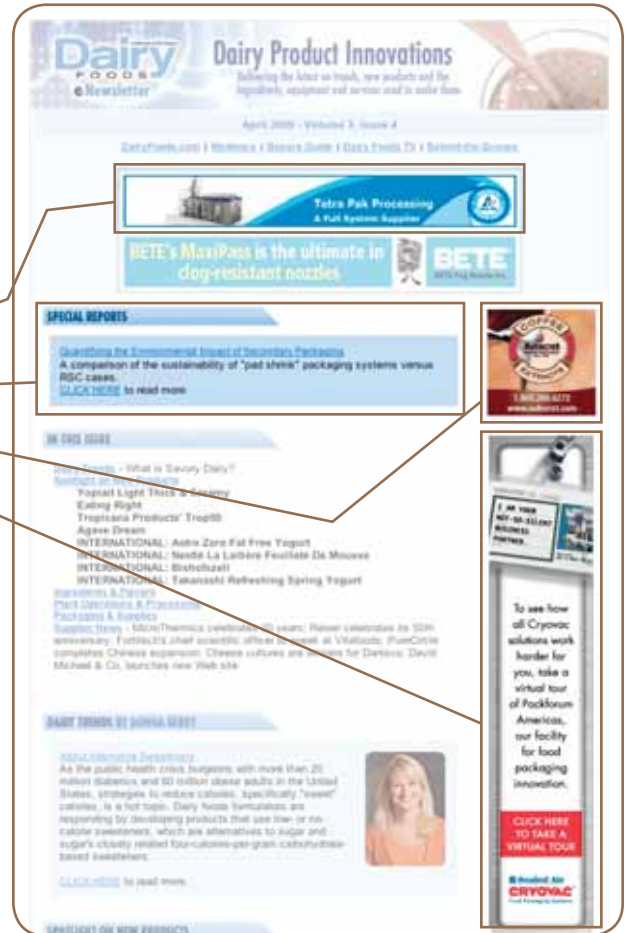
- Sponsorship Opportunities**
- Top Banner
  - Spotlight Report
  - Tile Ad
  - Skyscraper Ad
  - Sponsorship Logo/Link

Sent to more than 11,700\* executives, this highly qualified audience consists of General Management, R&D, Marketing & Sales, Plant Operations & Engineering.

\*Publishers Data, June 2010

## Custom eNewsletters

Let *Dairy Foods* help create a co-branded eNewsletter customized to your needs. You select your targeted audience and *Dairy Foods* will deliver it. This is a great marketing tool prior to trade shows or throughout the year. Please contact your sales rep for a quote.



# Annual Buyers Guide & Sourcebook

Dairy processors rely on *Dairy Foods' Buyers Guide & Sourcebook* when they are gathering information to make buying decisions. With comprehensive cross-referenced listing of products, services and suppliers, users have all of the information they need at their fingertips. In print, it's bright and bold. It's the most circulated dairy industry supplier database and reference book.

Online *Buyers Guide* at [www.dairyfoods.com/buyersguide](http://www.dairyfoods.com/buyersguide)

## NEW KEYWORD SEARCH — More Exposure Online

More potential customers can find your listing using the easy keyword search through BNP Media Search from any page on [www.dairyfoods.com](http://www.dairyfoods.com); and from any of BNP Media's 60+ publications.

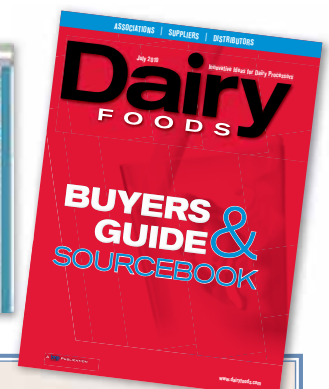
## PREFERENTIAL RESULTS — Appear at the Top

Purchase a Premium Package listing and appear at the top of the results with a star next to your name every time your product categories are accessed — prime visibility!

## COMPANY DETAIL PAGES — Post More Info

Get a dedicated page for your information. Purchase a Premium Package and post spec sheets, photos/ads and a logo. Also includes live Web and Email links, and more.

July 2011 Issue  
Ad Close: June 11



As a *Buyers Guide* advertiser, you get **MORE THAN EVER** before!

- **FREE** logo in supplier and product section and online
- **FREE** boldfacing in supplier section
- **FREE** "see our ad on page..." reference
- **FREE** hotlink online
- **FREE** bonus distribution at major trade shows
- **50%** discount on Premium Package

## 2011 Display Advertising Rates

Black & White Rates	1x	3x	6x	12x	18x	24x
Full Page	\$4,950	\$4,740	\$4,420	\$3,880	\$3,670	\$3,450
2/3 Page	\$3,710	\$3,550	\$3,440	\$2,910	\$2,800	\$2,590
1/2 Page (island)	\$3,410	\$3,260	\$3,050	\$2,620	\$2,400	\$2,190
1/2 Page	\$2,900	\$2,900	\$2,560	\$2,240	\$2,140	\$1,920
1/3 Page	\$2,020	\$1,940	\$1,830	\$1,620	\$1,510	\$1,400
1/4 Page	\$1,680	\$1,610	\$1,500	\$1,290	\$1,180	\$1,080
1/6 Page	\$1,580	\$1,510	\$1,410	\$1,190	\$1,090	\$980

Frequencies are determined by the total number of insertions in one year (12 issues) from the date of first issue.

Color Rates	
Second color (standard)	\$740
Four-color process	\$1,270
Special color (matched per color)	\$900
Metallic color	\$1,650

### Ad Sizes

<b>Full Page with Bleed</b>	8-1/8 x 10-3/4 inches
<b>Full Page Non-Bleed</b>	7 x 10 inches
<b>2/3 Page Vertical</b>	4-1/2 x 10 inches
<b>1/2 Page Island</b>	4-1/2 x 7-1/2 inches
<b>1/2 Page Vertical</b>	3-3/8 x 10 inches
<b>1/2 Page Horizontal</b>	7 x 4-5/8 inches
<b>1/4 Page Vertical</b>	3-3/8 x 4-5/8 inches
<b>1/3 Page Vertical</b>	2-1/8 x 10 inches
<b>1/3 Page Square</b>	4-1/2 x 4-5/8 inches
<b>1/6 Page Vertical</b>	2-1/8 x 4-5/8 inches

### Classified Ad Rates

*Dairy Foods'* classified advertising section is a cost-effective way to recruit new employees, sell used and surplus equipment and market services. Dairy processors can find your ad quickly because of the clearly labeled categories.

1x.....	\$125 per column inch
3x.....	\$115 per column inch
6x.....	\$95 per column inch
12x.....	\$75 per column inch

### Send Insertion Orders & Advertising Materials to:

*Dairy Foods Magazine*  
 Attn: Lisa Webb  
 57283 Silver Maple Dr.  
 Washington, MI 48094  
 ph: 586/677-9805  
 fax: 248/244-2299  
 webbl@bnpmedia.com

FTP site: <http://upload.bnpmedia.com>

### TERMS & CONDITIONS

**PAYMENT & TERMS:** Invoices are payable in U.S. funds only, net 30 days. 1½% per month service charge thereafter (½% in Texas). Advertisements originating outside of the United States must be prepaid. Extension of credit is subject to the approval of the Credit Department. First-time advertisers will be required to provide credit information or prepayment at the start of their advertising program. Publisher reserves the right to hold advertiser and/or agency jointly responsible and severally liable for money due and payable to the Publisher. Should it become necessary to refer any outstanding balance to an outside agency or attorney for collection, customer understands and agrees to pay all collection costs, including finance charges, court costs and attorney fees. All changes and/or cancellations to existing contracts must be made in writing four weeks prior to the sales close date.

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### BNP Custom Media Group Single Source Solution

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<http://custommedia.bnpmedia.com>



## Comprehensive Industry Exposure

### BNP Media's Food, Beverage & Packaging Group

Our expansive portfolio of food, beverage and packaging magazines gives you an unmatched resource to reach decision-makers in all areas! Consider these other BNP Media publications as part of your marketing reach:

- *Brand Packaging*
- *Candy Industry*
- *Contract Manufacturing & Packaging*
- *Flexible Packaging*
- *Food & Beverage Packaging*
- *Food Engineering*
- *Food Master*
- *The National Provisioner*
- *Prepared Foods*
- *Private Label Buyer*
- *Refrigerated & Frozen Foods*
- *Refrigerated & Frozen Foods Retailer*
- *Snack Food & Wholesale Bakery*

### Follow us

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LinkedIn

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### 13th Annual Food Safety Summit

April 19-21, 2011 • Washington DC, Convention Center

Each year the Food Safety Summit attracts thousands of food processing, food retail, foodservice, academic, government and food defense professionals from around the world.



[www.foodsafetysummit.com](http://www.foodsafetysummit.com)